

## CURRICULUM VITAE

**Michael S. Vail**

2022

### EDUCATION

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1998 Bluefield College – Bachelor of Science  
Organizational Management & Development

### PROFESSIONAL EMPLOYMENT

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November 2009 - **Certified Residential Appraiser & Managing Partner**, Vail  
Appraisal, LLC

Present

March 2006 - **Licensed Residential Appraiser**, Helm Appraisal Service, LLC  
November 2009

Fall 2017 - Present **Partner**, B&V Ventures, LLC – Real Estate Investment and  
Development

February 2021 – Present **Partner**, Sycamore Development – Real Estate Development

### BOARDS AND COMMITTEES

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2021-Present **Appraisal Institute – Board of Directors**  
Virginia Commonwealth Chapter of the Appraisal Institute

### PROFESSIONAL AFFILIATIONS AND SERVICES

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**Appraisal Institute** SRA Designation (Awarded 2014)

### CONFERENCE PRESENTATIONS

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#### *TALKS*

2021 – **Roanoke Valley Association of Realtors**  
**Guest Lecturer. *FHA Appraisal***

2016 – 2020

**Guest Lecturer. *Real Estate Appraisal***  
Program in Real Estate, Virginia Tech  
Professor: Kevin J. Boyle, Director – Program in Real Estate

**2015**

**Presenter.** *Real Estate Appraisal and Federal Housing Administration*  
First Bank & Trust Company – Corporate Meeting

**PROFESSIONAL EDUCATION** \_\_\_\_\_

2022- 7hr USPAP Update – Appraisal Institute

2022- Excel Applications for Valuation – Appraisal Institute

2022- FHA Appraisal, Principles and Procedures – Appraisal Institute

2022- Appraisers Guide to Expert Witness – Appraisal Institute

2021- It's Only an Opinion, An Appraiser in Court – Appraisal Institute

2020- 7hr USPAP Update – Appraisal Institute

2019- General Report Writing and Case Studies – McKissock

2019- General Appraiser Site Valuation & Cost Approach – McKissock

2019- General Appraiser Income Capitalization – McKissock

2019- General Appraiser Analysis & Highest and Best Use – McKissock

2018- General Appraiser Sales Comparison Approach – McKissock

2018- 7hr USPAP Update – Appraisal Institute

2018- General Appraiser Sales Comparison Approach – McKissock

2016- Business Practices & Ethics – Appraisal Institute

2016- 7hr USPAP Update – Appraisal Institute

2016- Reviewing Residential Appraisals – Appraisal Institute

2015- Supervisory Appraiser/Trainee Appraiser Course – Appraisal Institute

2014- Advanced Residential Report Writing – Appraisal Institute

2014- Advanced Residential Applications & Case Studies – Appraisal Institute

2014- Residential Report Writing & Case Studies – Appraisal Institute

2014- 7hr USPAP Update – Appraisal Institute

2014- Real Estate Finance, Statistics and Valuation Modeling – Appraisal Institute

2013- Business Practices & Ethics – Appraisal Institute

2012- 7hr USPAP Update – Appraisal Institute

2012- Construction Details & Trends – McKissock

2010- 7hr USPAP Update – Appraisal Institute

2010- Ad Valorem Tax Consultation – McKissock

2009- Business Practices & Ethics – Appraisal Institute

2009- Appraisal of Residential Property Foreclosure – Appraisal Institute

2008- Statistics, Modeling and Finance – McKissock

2008- Advanced Residential Applications & Case Studies – McKissock

2008- Residential Report Writing & Case Studies – McKissock

2008- Residential Sales Comparison and Income Approach – McKissock

2008- Residential Appraiser Site Valuation and Cost Approach – McKissock

2008- Residential Market Analysis and Highest & Best Use – McKissock

2007- Reviewing Residential Appraisal Reports – Appraisal Institute

2006- FHA and the New Residential Appraisal Forms – Appraisal Institute

2006- Scope of Work and the New USPAP Requirements – Appraisal Institute

**PROFESSIONAL EXPERIENCE**

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***RESIDENTIAL APPRAISAL***

Experience in the valuation of residential real property including: vacant land, single unit and small multi-family residences, waterfront property, land tracts, agricultural real estate, high-end or otherwise unique residential real estate.

***REAL ESTATE INVESTMENT AND DEVELOPMENT***

As a member of B&V Ventures and Sycamore Development Co; I have been involved in acquisition, rehabilitation, and sale of various real estate projects. This has ranged from single family and multi-family residential to commercial properties. Experience in redevelopment of building with the use of historical tax credits.